

COMMUNITY RESOURCE

Your SentientPro Guide

*The complete reference to every tool, term, and space
across the SentientPro platform and community.*

WELCOME

Welcome to Your SentientPro Guide

New to SentientPro, or just looking for a clear reference to how the platform and community work? This guide covers everything.

Whether you joined yesterday or have been here a while, knowing the tools and spaces available makes the difference between just being a member and actually getting the most from it.

This is a living document. Spotted something missing? Drop a question in Ask SenPro.

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SentientPro Product & Platform

The tools and features that make up the SentientPro platform.

2

The SentientPro Community

The spaces, channels, and how to find your people.

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SECTION ONE

SentientPro Product & Platform

Products, tools, and features: everything that makes up the SentientPro platform.

The Products

SentientPro

The platform and community built to help revenue professionals develop real skills through coaching, practice, and peer support. Individual reps, full teams, and coaches. All welcome.

Revenue Training Gym

SentientPro's coaching platform. Build revenue skills through deliberate practice, community, and access to Approved Coaches. No passive videos. Built to be used.

Digital Revenue Assistant (DRA)

SentientPro's AI-powered assistant. Pulls insights from your email, CRM, and internal files so you walk into every meeting informed and ready.

SenPro for Teams

SentientPro's product for revenue teams and organizations. Coaching, practice, and development in one place, with management analytics included.

Platform Mechanics

SenTokens

The in-product currency for AI use. Keeps access fair for every user on the platform. Our customers get plenty to work with.

Approved Coach

A vetted, expert coach recognized by SentientPro to deliver coaching and create content. Rigorous vetting. When you see the tag, it means something.

Belt System

SentientPro's progression framework, inspired by martial arts belts. Advance as you build and demonstrate skills. A clear way to track how far you've come.

XP (Experience Points)

Earned by completing courses, roleplays, and more. The currency that moves you up the leaderboard and earns real rewards.

Leaderboards

In-product and community rankings tracking progress and engagement. Top performers earn rewards including trips, gifts, and more.

Practice Features

Voice Roleplay

Practice real revenue conversations out loud with SentientPro, so you can rehearse and refine your delivery in a safe environment before you're live with a prospect or customer.

Rehearse. Refine. Show up ready.

Closed-Loop AI Roleplay

AI roleplay built from your own captured calls, so practice reflects the real conversations you actually have, not generic scripts written for someone else.

Conversation Intelligence

Technology that captures and analyzes your recorded calls to surface insights, coaching moments, and specific areas to improve. Real feedback from real conversations.

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SECTION TWO

The SentientPro Community

The spaces, channels, and people that make up the SentientPro community.

The Space Groups

Getting Started

The group of channels that help new members find their feet. Sign In, Welcome & House Rules, Announcements, The Glossary, and Get Tagged. Start here.

Peer Groups

Private, request-to-join channels grouped by role: SDR/BDR, Account Executives, CS & Account Management, Revenue Leaders, C-Level, and Founders & CEOs. Unlock via Get Tagged.

The Community

Open-to-all channels: Discussions, Ask SenPro, Events, Career Search, and Free Courses. This is where the whole community connects, regardless of role or experience level.

Customer Hub

A private area for SentientPro customers only. Includes invite-only live Coaching Sessions, Resources, Expert Conversations, and Customer Discussions.

Channels & Community Members

Get Tagged

Request your job role tag. Once tagged, the peer group channels that match your role open up. If your role changes, just request a new or additional tag.

Ask SenPro

Your direct line to the SentientPro team. Questions about the product, services, events, or anything else: this is the place.

Career Search

Roles posted by trusted recruiters, hiring managers, and the SentientPro team. You can also ask about the kinds of roles you are looking for.

Approved Coaches (in-community)

SentientPro-approved coaches who are active in the channels, answering questions and helping members develop. Every coach goes through a rigorous vetting process before they engage with our community and users. Look out for their input.

This is a living document.

Spotted something we have missed, or a term that needs a better explanation?

Drop a question in Ask SenPro and we will update it.

sentientpro.com